Seacoast Enterprises Associates, Inc.

Operating full-service marinas and boat yards in Three Mile Harbor, East Hampton, NY 11937

HARBOR MARINA: 423 Three Mile Harbor H.C. Road • (631) 324-5666 THREE MILE HARBOR MARINA: 6 Boat Yard Road • (631) 324-1320
GARDINER'S MARINA: 35 Three Mile Harbor H.C. Road • HALSEY'S MARINA: 73 Three Mile Harbor H.C. Road
info@SEAincorp.com • **SEAincorp.com**

WINTER STORAGE & SERVICES RATE SHEET

HAUL, STORAGE, LAUNCH *10/15 through 5/15: ALL PRICING = rate/ft x Length Over All "LOA"*

Includes haul, block, storage and launch. Haul and launch for vessels over 50' may have additional charges. Length Over All "LOA" describes the maximum length of the hull, stem to stern, and includes all fittings, davits, bowsprits, swim platforms and engines in the storage position (tilted up or down), and when on a trailer, the length including the length of the trailer and vessel rounded up to the nearest foot and where "LWL" is the Length of Water Line. Pressure wash of the hull is additional and is required for all boats that are hauled; see service rate sheet for pricing. **For haul / launch between 12/15 and 3/10, add $7.00 / ft LOA (see notes).** No space heaters, light bulbs or other appliances are permitted while in dry storage.

Powerboats	$82.00/ft, $1,476.00 (minimum 18')
Sailboats, mast down	$82.00/ft, $1,476.00 (minimum 18')
Sailboats, mast up	$100.00/ft, $1,800.00 (minimum 18')
Inside Storage	$195.00/ft, $3,120.00 (minimum 16')
Inside Storage, heated	$205.00/ft, $4,100.00 (minimum 20')
Trailered Vessels	$82.00/ft, $1,476.00 (minimum 18')
Wet Storage	$82.00/ft, $3,000.00 (minimum pricing)

OTHER ITEM SPACE RENTAL

Space rentals on land are fully accessible and not subject to NY sales tax. Removals or installations are charged using time & materials.

Docks, per ft LOA	$82.00
Dinghies less than 9 ft, each	$500.00
Dinghies 9-13 ft, each	$810.00
Small Boats over 13 ft (including Sunfish, Tenders and Jetskis), per ft LOA	$82.00
Small Portable Watercraft (kayak, paddleboards), each	$310.00
Miscellaneous Items stored outside (bicycles, standard dock boxes to 12 ft^2), each	$310.00
Moorings, 150-500 lbs each (additional for removals)	$280.00
Vehicles less than 14 ft (dual axle), each (a completed storage agreement for each vehicle required)	$425.00

Trailers without boat; 15-26 ft (1-axle) $560.00 ea., 26-40 ft (2-axle) $810.00 ea., 26-40 ft (3-axle) $82.00/ft

SECURED ITEM STORAGE

Storage is in a secured space. Removals or installations are charged using time & materials.

Bimini / Dodger tops (per piece)	$120.00
Electronic gear (per item)	$55.00
Isinglass / Carpets (per piece)	$55.00
Masts (remove & store, per ft of mast)	$26.00
Masts (storage only, per ft of mast)	$5.45
Moorings- remove and store (each)	$530.00
Outboards from 2-25 HP (each)	$175.00
Outboard tanks- must be empty (each)	$45.00
Outdrives (each)	$175.00
Propellers- cleaning, reconditioning, painting extra (each)	$35.00
Sails- storage only, removal & folding by T&M (per bag)	$100.00
Water skis, wakeboards, & other small water toys (each)	$70.00

SHRINK WRAP COVER INSTALLATIONS *- per ft LOA, rounded up to the nearest foot*

Prices include materials. A mimimum $50.00 recycling fee will be assessed. Radar arches, T-tops, and sailboats with drafts <5' and mast down, +$1.50/ft. Fly bridges, hard tops, or sailboats with drafts 5'+ and mast down, +$2.75/ft. Sailboats with mast up, +$5.50/ft. Powerboats with towers, +$7.00/ft. Estimates needed for boats in the water and for boats with full towers. If the hull is painted or colored, the customer must specify whether the shrink wrap is to extend just beyond the rub rail or to the waterline. Addition of a layer of protective wrap under the shrink wrap or an access door is additional (T&M). Removal of covers and tape residue is billed on a time and materials basis in the Spring.

≤**18'**	= $540.00 + $50.00 recycling fee
19' to 27'	= $31.00/ft + $50.00 recycling fee
28' to 36'	= $34.00/ft + $55.00 recycling fee
≥**37'**	= $36.00/ft + $60.00 recycling fee

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WINTER STORAGE & SERVICES RATE SHEET

LABOR RATES - *rates listed are per hour and billed in 1/4 hour increments*

CLEAN & DETAIL	$102.00
CAPTAINS OR CREW	*Basic Crew:* $102.00 *Advanced Crew:* $135.00 *Captains:* $210.00
GENERAL BOATYARD SERVICES	$135.00: *Fiberglass, Woodwork, Paint, Varnish*
SPECIALTY SERVICES	$210.00: *Sail Installation, Rig, Tune, Line Splice, Swage, Gel Coat and Specialty Painting*
TECHNICIANS	$210.00: *Gas & Diesel Engines, Outdrives, Transmissions, Running Gear*
SPECIALTY TECHNICIANS	$210.00: *Electrical, Plumbing, Welding, Heat and Air Conditioning Systems*
SUBCONTRACTORS	Priced by the job: *Electronics, Fiberglass, Woodwork, Paint, Varnish, Welding, Detailing*

ENGINE DECOMMISSION - *Winterization & Oil Change Labor, Time & Materials*

INBOARD/OUTDRIVE (I/O) GAS ENGINES:		$605.00 minimum charge	
INBOARD DIESEL & SMALL GAS ENGINES:		$315.00 minimum charge	
GENERATORS:		$210.00 minimum charge	
OUTDRIVES:		$450.00 minimum charge	
SAILDRIVES:		$210.00 minimum charge	
OUTBOARDS:	≤40 HP, $210.00 minimum charge,	2-Stroke, $305.00 minimum charge,	4-Stroke, $585.00 minimum charge

BOAT SYSTEMS DECOMMISSION

(Materials are additional. T&M will apply on certain vessels. Cleaning if required, is additional T&M)

Air Conditioners - $210.00 1st Pump, $82.00 additional	Holding Tanks / Macerators - $98.00 each
Air Conditioning Units (Chilled Water) – T&M	Hot Water Heaters - $98.00 each
Ballast Tanks - $50.00 each	Hull Fresh Water Inlet - $50.00 each
Dishwashers /Washing Machines - $50.00 each	Ice Makers - $65.00 each
Drain Water Tank - $50.00 each	Marine Toilets- $98.00 each
Fish boxes, bait wells - $50.00 each	Pumps (bilge, freshwater, wash down) Faucets, Showers, Wipers, Misters, etc. - $30 each

BOAT ELECTRIC CONNECTION ON LAND *Technical labor billed additionally-see note "f"*

Winter Season Connection up to 30 Amp	$150.00
Winter Season Connection of 50 Amp	$200.00

SERVICE NOTES (Additional Details on Winter Storage & Service Agreements):

a. ENGINE WINTERIZATION: Technician flushes saltwater cooling systems, introduces non-toxic antifreeze, checks freshwater cooling systems, adds antifreeze as required, fogs engine, changes oil and filters, adds stabilizer to fuel tanks, sprays with rust preventative and performs a general inspection. Parts, lubricants, antifreeze, oil, oil filters, etc. extra. Changing the coolant in fresh water-cooled engines will carry extra charges for time and materials. Batteries left on board will be turned off or disconnected.
b. OUTBOARD WINTERIZATION: Technician follows factory recommendations for engine, and in most cases, changes lubricants, runs stabilizer into fuel systems, changes oil, filters (4-strokes only), adds fuel stabilizer to fuel tanks, sprays with rust preventative, performs an overall general inspection. At commission, spark plugs are replaced. Parts and materials extra.
c. OUTDRIVE WINTERIZATION: Technician removes and services the unit, checks pump, gear mesh, performs a general inspection and reports on unit condition, changes oil and zincs. Re-installation of unit billed on a time and material basis with engine commissioning. Parts and materials extra.
d. SAILDRIVE WINTERIZATION: Technician services the unit, performs a general inspection, reports on unit condition, and changes gear lube. Parts and materials extra.
e. ENGINE AND OUTDRIVE WINTERIZATION: Rates apply to engines and outdrives in RUNNING ORDER. Cleaning, painting, tune-up, repair, replacement of worn parts, propeller reconditioning, battery charges for startup, etc. are extra.
f. BATTERY SERVICE: All rates apply to batteries in good working condition. Based upon technician recommendations, battery service will include either a permanent connection from the vessel battery charger to an electrical source of 50 Amp or less, or a rotation schedule in which technician boards the vessel and plugs in the battery chargers as needed over the winter season. Continuous electrical service will not be guaranteed.
g. SHRINK WRAP- Customer must specify if they have a painted or colored hull and if it is to be covered to the waterline or to just below the rub rail. Addition of a layer of protective wrap under the shrinkwrap or an access door is additional (T&M). Removal of shrinkwrap, including tape residue, billed T&M. Marina is not responsible for any damage associated with shrinkwrap abrasion to hulls, collapsed stanchions or storm damages and assumes no liability for shrinkwrap integrity during transport.
h. SPRING ENGINE, OUTDRIVE AND SAILDRIVE COMMISSION - priced on a time and materials basis.
i. All boat yard services are subject to a 2% environmental compliance fee, with a minimum charge of $8.00. Environmental disposal or recycling fees will be assessed for oil, diesel, and antifreeze/coolant (estimated at $5.00 /gal), and for gasoline fuel (estimated at $10.00 /gal), or at current rates. Hauls scheduled between 12/15 and 3/10 may be assessed as a 25% "off-season" surcharge on labor.

TERMS OF STORAGE & SERVICE (Additional Terms on Slips, Storage & Service Agreements):

1. Dry storage is accepted on the basis that the Marina has the option to do all work below the waterline. Wet storage boats are accepted "out of commission" and "owner is the caretaker." Service or storage agreements on any unit placed on Marina property are entirely at the Tenant's risk (and no bailment is created thereby).
2. Outside Contractors must be approved, in writing, in advance, must keep current W-9 forms and proper insurance on file and sign a Marina Contractor Agreement. The Marina shall have the option to perform the work itself and any Contractor working for customers directly must present a copy of all bills to the Marina and such bills may be subject to an administrative fee charged to the Customer. No Contractor shall be permitted to undertake any work at the Marina or on Vessels at the Marina without the written approval of the Marina and such approval will not be granted unless the proper Certificates have been provided to the Marina and the Marina chooses not to undertake the work itself.
3. All rates are posted online and in the Marina offices. Rates do not include taxes, fees, or assessments and are subject to change without notice. Flat rates are for average work. Unusual work, as determined by the Service Department, will be billed on a time and materials basis. Sidetracks for reasons other than previously arranged service, inspection, or repair will be billed additionally per published storage rates.
4. All charges are due upon receipt of invoice. Fuel, parts, materials, services are sold on a cash basis. Late charges of 2% /month are added on balances outstanding over 30 days. Units left in storage 120 days with a delinquent balance shall be considered abandoned, may be removed from the property, and offered for sale to cover debt including legal fees & collection costs.
5. Boats and other units not staying in the Marinas for the following season are expected to vacate storage or space rentals by the end of the season (May 15 or October 15) or upon release by the Marina and Service Department, unless arrangements have been made in advance. Boats in the Marina and Boat Yard for service are expected to be removed upon release of the boat to the customer. Transient slip rental or storage fees will begin to accrue three (3) days after vessel is released to customer.