

WINTER STORAGE & SERVICES RATE SHEET

HAUL, STORAGE, LAUNCH 10/15 through 5/15: ALL PRICING = rate/ft x Length Over All (LOA)

Includes haul, block, storage and launch. Haul and launch for vessels over 50' may have additional charges. "LOA" describes the maximum length of the hull that includes all fittings, davits, bowsprits, swim platforms and engines in the storage position (tilted up or down), and when on a trailer, the length including the length of the trailer and vessel, "LOH" is length of the hull, and "LWL" is waterline length. Pressure wash of the hull is additional and is required for all boats that are hauled; see service rate sheet for pricing. **For haul / launch between 12/15 and 3/10, add \$7.00 / ft LOA (see notes).** No space heaters, light bulbs or other appliances are permitted while in storage.

Powerboats	\$73.00/ft, \$1,314.00 (minimum 18')
Sailboats, mast down	\$73.00/ft, \$1,314.00 (minimum 18')
Sailboats, mast up	\$90.00/ft, \$1,620.00 (minimum 18')
Inside Storage	\$170.00/ft, \$2,720.00 (minimum 16')
Inside Storage, heated	\$180.00/ft, \$3,600.00 (minimum 20')
Trailerred Vessels	\$75.00/ft, \$1,350.00 (minimum 18')
Wet Storage	\$75.00/ft, \$3,000.00 (minimum pricing)

OTHER ITEM SPACE RENTAL

Space rentals on land are fully accessible and not subject to NY sales tax. Removals or installations are charged using time & materials.

Docks or Small boats >13 ft (sunfish/tender) and jet skis/boats, per ft LOA	\$73.00
Dinghies less than 9 ft, each	\$450.00
Dinghies 9-13 ft, each	\$725.00
Small Watercraft (kayak, paddleboards), each	\$235.00
Miscellaneous Items stored outside (bicycles, standard dock boxes to 12 ft ²), each	\$235.00
Moorings, 150 -500 lbs each (additional for removals)	\$250.00
Vehicles less than 14 ft/dual axle, each (a completed storage agreement for each vehicle required)	\$415.00
Trailers without boat; 15-26 ft/single axle \$510.00 each, 26-40 ft/dual axle \$735.00, 26-40 ft triple axle \$73.00/ft	

SECURED ITEM STORAGE

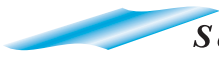
Storage is in a secured space. Removals or installations are charged using time & materials.

Bimini / Dodger tops (per piece)	\$120.00
Electronic gear (per item)	\$55.00
Isinglass / Carpets (per piece)	\$55.00
Masts (remove & store, per ft of mast)	\$23.00
Moorings- remove and store (each)	\$475.00
Outboards from 2-25 HP (each)	\$160.00
Outboard tanks- must be empty (each)	\$45.00
Outdrives (each)	\$160.00
Propellers- cleaning, reconditioning, painting extra (each)	\$35.00
Sails- storage only, removal & folding by T&M (per bag)	\$95.00
Water skis, wakeboards, & other small water toys (each)	\$70.00

SHRINK WRAP COVER INSTALLATIONS (per ft LOA & LOA is rounded up to the nearest ft)

Prices include materials. A \$45.00 recycling fee will be assessed. Radar arches, T-tops, and sailboats with drafts <5' and mast down, +\$1.50/ft. Fly bridges, hard tops, or sailboats with drafts 5'+ and mast down, +\$2.75/ft. Sailboats with mast up, +\$5.50/ft. Powerboats with towers, +\$7.00/ft. Estimates needed for boats in the water and for boats with full towers. If the hull is painted or colored, the customer must specify whether the shrinkwrap is to extend just beyond the rub rail or to the waterline. Addition of a layer of protective wrap under the shrinkwrap or an access door is additional (T&M). Removal of covers and tape residue is billed on a time and materials basis in the Spring.

≤18'	= \$510.00 + \$45.00 recycling fee
19' to 27'	= \$28.00/ft + \$45.00 recycling fee
28' to 36'	= \$31.00/ft + \$45.00 recycling fee
≥37'	= \$32.00/ft + \$60.00 recycling fee



WINTER STORAGE & SERVICES RATE SHEET

LABOR RATES (rates listed are per hour and billed in 1/4 hour increments)

CLEAN & DETAIL	\$90.00		
CAPTAINS OR CREW	Basic Crew: \$90.00	Advanced Crew: \$120.00	Captains: \$190.00
GENERAL BOATYARD SERVICES	\$120.00: Fiberglass, Woodwork, Paint, Varnish		
SPECIALTY SERVICES	\$190.00: Sail Installation, Rig, Tune, Line Splice, Swage, Gel Coat and Specialty Painting		
TECHNICIANS	\$190.00: Gas & Diesel Engines, Outdrives, Transmissions, Running Gear		
SPECIALTY TECHNICIANS	\$190.00: Electrical, Plumbing, Welding, Heat and Air Conditioning Systems		
SUBCONTRACTORS	Priced by the job: Electronics, Fiberglass, Woodwork, Paint, Varnish, Welding, Detailing		

ENGINE DECOMMISSION (Winterization & Oil Change Labor, Time & Materials)

INBOARD GAS ENGINES:	\$550.00 minimum charge		
INBOARD DIESEL ENGINES:	\$375.00 minimum charge		
GENERATORS:	\$190.00 minimum charge		
OUTDRIVES:	\$400.00 minimum charge		
SAILDRIVES:	\$190.00 minimum charge		
OUTBOARDS:	≤40 HP, \$190.00 minimum charge,	2-Stroke, \$275.00 minimum charge,	4-Stroke, \$525.00 minimum charge

BOAT SYSTEMS DECOMMISSION

(Materials are additional. T&M will apply on certain vessels. Cleaning if required, is additional T&M)

Air Conditioners - \$190.00 1st Pump, \$75.00 additional	Holding Tanks / Mascarators - \$90.00 each
Air Conditioning Units (Chilled Water) - T&M	Hot Water Heaters - \$90.00 each
Ballast Tanks - \$50.00 each	Hull Fresh Water Inlet - \$50.00 each
Dishwashers /Washing Machines - \$50.00 each	Ice Makers - \$65.00 each
Drain Water Tank - \$50.00 each	Marine Toilets- \$90.00 each
Fish boxes, bait wells - \$50.00 each	Pumps (bilge, freshwater, washdown, faucets, showers, wipers, misters, etc.) - \$30.00 each

BOAT ELECTRIC CONNECTION ON LAND Technical labor billed additionally-see note f

Winter Season Connection up to 30 Amp	\$135.00
Winter Season Connection of 50 Amp	\$175.00

NOTES:

- a. ENGINE WINTERIZATION: The technician flushes saltwater cooling systems & introduces non-toxic antifreeze, checks freshwater cooling systems and adds antifreeze as required, fogs engine, changes oil and filters, adds stabilizer to fuel tanks, sprays with rust preventative and performs a general inspection. Parts, lubricants, antifreeze, oil, oil filters, etc. are extra. Changing the coolant in fresh water-cooled engines will carry extra charges for time and materials. Batteries left on board will be turned off or disconnected.
- b. OUTBOARD WINTERIZATION: The technician follows factory recommendations for each engine, and in most cases, changes lubricants, runs stabilizer into the fuel systems, changes oil and filters (4-strokes only), adds fuel stabilizer to the fuel tanks, sprays with rust preventative, and performs an overall general inspection. Upon commission, spark plugs are replaced. All parts and materials are extra.
- c. OUTDRIVE WINTERIZATION: The technician removes and services the unit, checks pump, gear mesh, performs a general inspection and reports on unit condition, changes oil and zincs. Re-installation of unit will be billed on a time and material basis with engine commissioning. Materials are extra.
- d. SAILDRIVE WINTERIZATION: The technician services the unit, performs a general inspection, reports on unit condition, and changes gear lube. Parts and materials extra.
- e. ENGINE AND OUTDRIVE WINTERIZATION: All rates apply to engines and outdrives in RUNNING ORDER. Cleaning, painting, tune-up, repair, replacement of worn parts, prop reconditioning, battery charges for startup, etc. are extra.
- f. BATTERY SERVICE: All rates apply to batteries in good working condition. Based upon technician recommendations, battery service will include either a permanent connection from the vessel battery charger to an electrical source of 30 Amp or less, or a rotation schedule in which a technician will board the vessel and plug in the battery chargers as needed over the winter season. Vessels with drafts over 5 ft will have additional labor charges at current rates. Continuous electrical service will not be guaranteed.
- g. SHRINK WRAP- The customer must specify if they have a painted or colored hull and if it is to be covered to the waterline or to just below the rub rail. Addition of a layer of protective wrap under the shrinkwrap or an access door is additional on a T&M basis. Removal of shrink wrap, including tape residue, will be billed on a time and materials basis. The marina is not responsible for any damage associated with shrinkwrap abrasion to hulls, collapsed stanchions or storm damages and assumes no liability for shrinkwrap integrity during transport.
- h. SPRING ENGINE, OUTDRIVE AND SAILDRIVE COMMISSION - priced on a time and materials basis. i. All boat yard services are subject to a 2% environmental compliance fee, with a minimum charge of \$8.00. Environmental recycling fees will be assessed for oil or diesel (\$5.00 / gal) and gas fuels (estimated at \$10.00 / gal or current rate). Hauls scheduled between 12/15 and 3/10 may be assessed as a 25% "off season" surcharge on labor.

TERMS:

1. Dry storage is accepted on the basis that the yard does all work below the waterline. Wet storage boats are accepted "out of commission" and "owner is the caretaker."
2. Outside Contractors must be approved, in writing, in advance. Outside contractors must provide proof of insurance, present all bills through the Seacoast Enterprises Associates Service Departments and are subject to a 20% commission.
3. All rates are posted online and in the marina offices. Rates do not include taxes, fees, or assessments and are subject to change without notice. Flat rates are for average work. Unusual work, as determined by the boat yard, will be billed on a time and materials basis. Sidetrack for reasons other than yard inspection or repair, will be billed additionally per published storage rates.
4. All charges must be paid before launching. Slip charges start seven (7) days after launch. Fuel, products, and services are sold on a CASH basis. Without prior arrangement, boats not staying in the marinas for the summer season must vacate wet storage by May15th or pay transient slip rental fees.
5. The sales receipt is your bill. Payment is due upon delivery of service. Late charges 2%/month will be added for balances outstanding for over 30 days. Any unit left in storage 120 days with a delinquent account balance shall be considered abandoned, may be removed from the property and offered for sale to cover space rental and other charges, including legal fees and collection costs.