



# Seacoast Enterprises Associates, Inc.

Operating full-service marinas and boat yards in Three Mile Harbor, East Hampton, NY 11937

HARBOR MARINA: 423 Three Mile Harbor H.C. Road • (631) 324-5666 THREE MILE HARBOR MARINA: 6 Boat Yard Road • (631) 324-1320  
GARDINER'S MARINA: 35 Three Mile Harbor H.C. Road • HALSEY'S MARINA: 73 Three Mile Harbor H.C. Road  
info@SEaincorp.com • SEaincorp.com

## SERVICE RATE SHEET

Estimates are available upon request. Call for details

### SERVICE LABOR RATES (rates listed are per hour and billed in ¼ hour increments with a ½ hour minimums)

CLEAN & DETAIL	\$90.00		
CAPTAINS OR CREW	Basic Crew: \$90.00	Advanced Crew: \$120.00	Captains: \$190.00
GENERAL BOATYARD SERVICES	\$120.00: Fiberglass, Woodwork, Paint, Varnish		
SPECIALTY SERVICES	\$190.00: Sail Installation, Rig, Tune, Line Splice, Swage, Gel Coat and Specialty Painting		
TECHNICIANS	\$190.00: Gas & Diesel Engines, Outdrives, Transmissions, Running Gear		
SPECIALTY TECHNICIANS	\$190.00: Electrical, Plumbing, Welding, Heat and Air Conditioning Systems		
SUBCONTRACTORS	Priced by the job: Electronics, Fiberglass, Woodwork, Paint, Varnish, Welding, Detailing		

### FLAT RATE LABOR RATES (rates listed are per ft LOA or LWL , after rounding up to the nearest foot)

"LOA" describes the maximum length of the hull that includes all fittings, davits, bowsprits, swim platforms and engines in the storage position (tilt-up or down), and when on a trailer, the length including the length of the trailer and vessel. "LWL" is the waterline length.

1. Pick up from sidetrack, launch (a,d)	\$12.00 / ft LOA
2. Pick up from sidetrack, load on trailer (a,d)	\$12.00 / ft LOA
3. Haul and sidetrack or Load on trailer (a,d)	\$12.00 / ft LOA
4. Haul, inspect, launch (a,d)	\$16.00 / ft LOA
5. Haul, load onto customer trailer at launching ramp	\$125.00 / hour
6. Unload trailer and launch or sidetrack (a,d)	\$14.00 / ft LOA
7. Unload trailer and load trailer (a,d)	\$19.00 / ft LOA
7. Lift time, per hour (d)	\$125.00 / hour
8. Emergency haul and services (a,d)	1.5 x normal rates
9. Pressurewash waterline and below (b,d)	\$8.00 / ft
10. Step or un-step mast (a,d)	\$17.00 / ft of mast
11. Forklift equipment charges (a)	\$140.00 / occurrence
12. Paint bottom (c,d)	\$31.00 / ft LWL, materials included
13. Paint outdrive or lower unit	\$190.00 minimum each, materials extra
14. Paint outboard bracket, underwater metals	\$115.00 minimum each, materials extra
15. Cleaning and detailing, prices upon request	Flat rate and hourly
16. Transport by customer trailer	\$190.00 / hour, plus materials
17. Transport by S.E.A. boat or trailer	\$190.00 / hour, plus materials
18. Road call outside 5-mile radius	\$60.00 minimum
19. Holding tank pump-out	\$120.00 minimum
20. Storage of boats, trailers, etc, upon completed services	Daily land or in-water rates after 7 days
21. Mooring installation or Removal/storage (150-600 lbs)	\$475.00 each (repairs additional, T&M)

#### NOTES:

"LOA" describes the maximum length of the hull that includes all fittings, davits, bowsprits, swim platforms and engines in the storage position (tilted up or down), and when on a trailer, the length including the length of the trailer and vessel, "LOH" is length of the hull, and "LWL" is waterline length. Flat rates are for average work. All boatyard services are subject to a 2% environmental compliance fee. Environmental recycling fees will be assessed for disposal of oil or diesel (\$4.00 / gallon) and gasoline (estimated \$10.00 / gallon or current rate).

- Flat rates are for average work. Base rate applies to vessels under 26 ft, additional \$4.00 / ft for drafts 4 ft and over or beams 8 ft and over. Vessels 26' and over, of any draft or beam, \$6.00 / ft additional. More than 2 lift-straps, 2 hours per lift-strap used. \$120.00 extra for mast up. \$190.00 extra for haul or step / unstep with furling jib or for backstay removal/re-attachment. Crane charges subcontracted. Additional charges will incur on a time and materials basis for electrical connection & disconnection, or if rigging, sails, boom, etc. must be removed or installed. Additional charges for some transport trailers will be billed on a time and materials basis.
- Pressurewash \$1.00 / ft extra for drafts 4 ft & over or beams 8 ft & over. Additional charges for barnacle removal (time and materials).
- Additional preparation charges are assessed for boats not washed when hauled, if extensive caulking required or if extensive crazing, pitting, or rusting exists (includes bottomkote paints currently listed at \$165.00 per gallon). Painting for drafts 4 ft & over OR beams 8 ft & over, \$2.00 / ft extra. Painting for drafts 4 ft & over AND beams 8 ft & over, \$4.00 / ft extra.
- Additional charges of 25% for decommission or commission work and lift use scheduled between December 15 and March 10.

#### TERMS:

- Service and storage agreements on any unit placed on the property are entirely at the Tenant's risk (and no bailment is created thereby).
- Outside Contractors must be approved in writing and in advance, must keep current W-9 forms and proper insurance on file, and present all bills through the Seacoast Enterprises Associates Service Departments. To cover costs, outside contractors are subject to a 20% commission.
- All rates are posted online and in the Marina offices. Rates do not include taxes, fees, or assessments and are subject to change without notice. Flat rates are for average work. Unusual work, as determined by the service department, will be billed on a time and materials basis.
- Sidetracks for reasons other than previously arranged yard inspection, service or repair will be billed additionally per published storage rates.
- All charges are due upon launch or vessel removal. Slip charges start three (3) days after launch. Fuel, products, and services are sold on a CASH basis.
- The sales receipt is your bill. Payment is due upon delivery of service. Late charges of 2% /month will be added for balances outstanding over 30 days.