



Seacoast Enterprises Associates, Inc.

Operating full service marinas and boat yards in Three Mile Harbor, East Hampton, NY

HARBOR MARINA- 423 Three Mile Harbor H.C. Road, East Hampton, NY 11937 Ph (631) 324-5666 Fax (631) 324-3366

THREE MILE HARBOR MARINA- 6 Boat Yard Road, East Hampton, NY 11937 Ph (631) 324-1320 Fax (631) 324-9185

GARDINER'S MARINA- 35 Three Mile Harbor H.C. Rd. HALSEY'S MARINA- 73 Three Mile Harbor H.C. Rd.

WINTER STORAGE RATE SHEET

August 15, 2018

HAUL, STORAGE, LAUNCH 10/15 through 5/15: ALL PRICING = rate/ft x Length Over All (LOA)

Includes haul, block, storage and launch. "LOA" describes the maximum length of the hull that includes all fittings, davits, bowsprits, swim platforms and engines in the storage position (tilted up or down), and when on a trailer, the length including the length of the trailer and vessel, "LOH" is length of the hull, and "LWL" is waterline length. Pressure wash of the hull is additional: \$5.25/ft small and \$5.75/ft large (>4' draft or 8' beam) and is required for all boats that are hauled. For haul/launch between 12/8 and 3/10, add \$7.00 / ft LOA (see note g). Without prior arrangement, boats not staying in the marinas for the summer season must vacate wet storage by May 15th or pay transient slip rental fees. No space heaters, light bulbs or other appliances are permitted while in storage. Wet slip electrical usage will be billed at current pricing from meters.

Powerboats, outside	\$51.00/ft, \$918.00 (minimum 18')
Sailboats, mast down	\$51.00/ft, \$918.00 (minimum 18')
Sailboats, mast up	\$66.00/ft, \$1,188.00 (minimum 18')
Inside Storage	\$100.00/ft, \$1,600.00 (minimum 16')
Inside Storage, heated	\$110.00/ft, \$2,200.00 (minimum 20')
Trailer Vessels	\$51.00/ft, \$918.00 (minimum 18')
Wet Storage	\$52.00/ft, \$2,080.00 (minimum pricing)

OTHER ITEM SPACE RENTAL Space rentals on land are fully accessible. Removals or installations are charged using T&M.

Small watercraft- small dinghy, kayak, paddleboard, canoe (each)	\$125.00
Small boats- dinghies >9', sunfish, jet skis (per ft LOA)	\$51.00
Trailer (without boat)- 15' to 25' LOA (each)	\$385.00
Trailer (without boat)- 26' to 40' LOA (each)	\$565.00
Docks (per ft LOA)	\$51.00
Dock box (per square foot)	\$25.75
Moorings- 150-500 lbs (each)	\$180.00
Vehicles- less than 14'	\$300.00

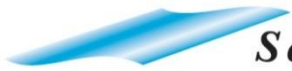
SECURED ITEM STORAGE Storage is in a secured space. Removals or installations are charged using time & materials.

Bimini / Dodger tops (per piece)	\$110.00
Electronic gear (per item)	\$50.00
Isinglass (per piece)	\$50.00
Masts (remove & store, per ft of mast)	\$17.40
Moorings-remove and store (each)	\$320.00
Outboards from 2-25 HP (each)	\$110.00
Outboard tanks-must be empty (each)	\$45.00
Outdrives (each)	\$110.00
Outriggers (small, per pair)	\$150.00
Outriggers (large, per pair)	\$300.00
Propellers- cleaning, reconditioning, painting extra (each)	\$28.00
Sails- storage only, removal & folding by T&M (per bag)	\$90.00
Water skis, wakeboards, & other water toys, bikes (each)	\$50.00

SHRINK WRAP COVER INSTALLATIONS: (per ft LOA & LOA is rounded Up to the nearest ft) Prices include materials A \$35.00 recycling fee will be assessed. For radar arches, T-tops, and sailboats with drafts <5' and mast down, add \$1.15/ft. For fly bridges, hard tops, or sailboats with drafts 5' & over and mast down, add \$2.30/ft. For sailboats with mast up, add \$4.25/ft. Estimates needed for boats in the water, for towers, and for boats with full towers. If the hull is painted or colored, the customer must specify whether the shrink wrap is to extend just beyond the rub rail or to the waterline. Removal of covers and tape residue is billed on a time and materials basis in the Spring.

≤18' = \$375.00 19' to 27' = \$21.00/ft 28' to 36' = \$23.50/ft ≥37' = \$24.50/ft +\$55.00 recycling fee

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LABOR RATES (rates are per hour):

- CLEAN & DETAIL - \$70.00
- CAPTAINS OR CREW - Basic Crew- \$70.00, Advanced Crew-\$90.00, Captains-\$125.00
- GENERAL BOATYARD SERVICES - \$90.00
- SPECIALTY SERVICES - \$140.00, Services to Swage, Rig, Tune, Install Sails, Splice Lines
- TECHNICIANS - \$145.00, Gas & Diesel Engines, Transmissions, Running Gear, Electrical, Plumbing
- SUBCONTRACTORS - Fiberglass, Woodwork, Paint, Varnish, Welding – Priced by the job.

ENGINE DECOMMISSION: Time & Materials see "Notes" below

	<u>Winterization & Oil Change Labor</u>
INBOARD GAS: - 4 & 6 cylinder gas engines	\$405.00 minimum charge
- 8 cylinder gas engines	\$445.00 minimum charge
INBOARD DIESEL ENGINES:	\$290.00 minimum charge
GENERATORS:	\$145.00 minimum charge
OUTDRIVES/SAILDRIVES:	\$310.00 minimum charge
OUTBOARDS:	
≤40 HP	\$145.00 minimum charge
45-150 HP, V4	\$205.00 minimum charge
V6, V8, EFI, HPDI, 4 Stroke	\$410.00 minimum charge

BOAT SYSTEM DECOMMISSION: (Materials are additional. Time & Materials will apply on certain vessels.)

Air Conditioners - \$140.00-1 st Pump, \$65.00 additional	Holding Tanks / Maserators - \$75.00 each
Air Conditioning Units (Chilled Water) – T&M	Hot Water Heaters - \$65.00 each
Battery Remove & Store - \$50.00 each	Hull Fresh Water Inlet - \$35.00 each
Battery Charge on Board - \$105.00 total	Ice Makers - \$60.00 each
Battery left on board with no service – No charge	Marine Toilets- \$70.00 each
Bilge / Bilge Pumps - \$25.00 each	Refrigerator Pumps - \$25.00 each (cleaning T&M)
Dishwashers - \$35.00 each	Shower Sumps - \$25.00 each
Faucets - \$25.00 each	Washing Machines - \$35.00 each
Fish boxes, bait wells - \$35.00 each	Wash Down Pumps - \$25.00 each

NOTES:

- a. ENGINE WINTERIZATION: The technician flushes salt water cooling systems & introduces non-toxic antifreeze, checks fresh water cooling system and adds antifreeze as required, fogs engine, changes oil and filters, adds stabilizer to fuel tanks, sprays with rust preventative and performs a general inspection. Parts, lubricants, antifreeze, oil, oil filters, etc. are extra. Changing the coolant in fresh water-cooled engines will carry extra charges for time and materials.
- b. OUTBOARD WINTERIZATION: The technician follows factory recommendations for each engine, and in most cases, changes lubricants, runs stabilizer into the fuel systems, changes oil and filters (4-strokes only), adds fuel stabilizer to the fuel tanks, sprays with rust preventative, and performs an overall general inspection. Upon commission, spark plugs are replaced. All parts and materials are extra..
- c. OUTDRIVE WINTERIZATION: The technician removes and services the unit, checks pump, gear mesh, performs a general inspection and reports on unit condition, changes oil and zincs. Replacement of unit will be billed on a time and material basis with engine commissioning. Materials are extra.
- d. ENGINE AND OUTDRIVE WINTERIZATION: All rates apply to engines and outdrives in RUNNING ORDER. Cleaning, painting, tune-up, repair, replacement of worn parts, prop reconditioning, battery charges for startup, etc. are extra.
- e. SHRINK WRAP- The customer must specify if they have a painted or colored hull and if it is to be covered to the waterline or to just below the rub rail. The marina is not responsible for any damages associated with shrink wrap abrasion to hulls, collapsed stanchions or storm damages. Removal of shrink wrap, including tape residue, will be billed on a time and materials basis.
- f. SPRING ENGINE, OUTDRIVE AND SAILDRIVE COMMISSION - priced on a time and materials basis.
- g. All boat yard services are subject to a 2% environmental compliance fee, with a minimum charge of \$7.00. Environmental recycling fees will be assessed for oil or diesel (\$5.00 / gal) and gas fuels (estimated at \$10.00 / gal or current rate). Hauls scheduled between 12/8 and 3/10 will be assessed a 25% "freezing factor" surcharge on labor.

TERMS:

1. Dry storage is accepted on the basis that the yard does all work below the waterline. Wet storage boats are accepted "out of commission" and "owner is the caretaker".
2. Outside Contractors must be approved, in writing, in advance. Outside contractors must provide proof of insurance, present all bills through The Seacoast Enterprises Associates Service Departments and are subject to a 20% commission.
3. All rates are posted online and in the marina offices. Rates do not include taxes, fees, or assessments and are subject to change without notice. Flat rates are for average work. Unusual work, as determined by the boat yard, will be billed on a time and materials basis. Sidetrack for reasons other than yard inspection or repair, will be billed additionally per published storage rates.
4. All charges must be paid before launching. Slip charges start three (3) days after launch. Fuel, products, and services are sold on a CASH basis.
5. The sales receipt is your bill. Payment is due upon delivery of service. Late charges 2%/month will be added for balances outstanding for over 30 days.

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