

Seacoast Enterprises Associates, Inc.

operating full service marinas and boat yards in Three Mile Harbor, East Hampton, NY

HARBOR MARINA- 423 Three Mile Harbor H.C. Road, East Hampton, NY 11937 Ph (631) 324-5666 Fax (631) 324-3366

THREE MILE HARBOR MARINA- 6 Boat Yard Road, East Hampton, NY 11937 Ph (631) 324-1320 Fax (631) 324-9185

GARDINER'S MARINA- 35 Three Mile Harbor HC Rd. HALSEY'S MARINA- 73 Three Mile Harbor HC Rd.

www.SEAincorp.com

RATE SHEET

August 16, 2016

WINTER HAUL, STORAGE, LAUNCH 10/15 through 5/15: ALL PRICING = rate/ft x Length Over All (LOA)

Includes haul, block, storage and launch. LOA includes all projections from the hull, including the length of the mast when stored on the boat. Pressure washing the hull is additional: \$5.00/ft small and \$5.50/ft large (>4' draft or 8' beam) and is required for all boats that are hauled. For Haul/Launch between 12/6 and 3/10, add \$7.00 / ft LOA. Boats not staying in the marinas for the summer season must vacate wet storage by May 15th or pay transient slip rental fees. No space heaters, light bulbs or other appliances are permitted while in storage. Wet slip electrical usage will be billed at current pricing, set by meters.

Powerboats, outside	\$49.00/ft, \$882.00 (minimum 18')
Sailboats, mast down	\$49.00/ft, \$882.00 (minimum 18')
Sailboats, mast up	\$64.50/ft, \$1,161.00 (minimum 18')
Inside Storage	\$89.00/ft, \$2,492.00 (minimum 28')
Inside Storage, heated	\$100.00/ft, \$2,800.00 (minimum 28')
Trailerred Vessels	\$49.00/ft, \$882.00 (minimum 18')
Wet Storage	\$50.00/ft, \$2,000.00 (minimum 40')

OTHER ITEM SPACE RENTAL Space rentals on land are fully accessible. Removals or installations are charged using T&M.

Small watercraft- small dinghies, kayaks, paddleboards, canoes (each)	\$120.00
Small boats- dinghies >9', sunfish, jet skis (per ft LOA)	\$49.00
Trailer (without boat)- 15' to 25' LOA (each)	\$350.00
Trailer (without boat)- 26' to 40' LOA (each)	\$600.00
Docks (per ft LOA)	\$49.00
Dock box (per square foot)	\$25.00
Moorings- 150-500 lbs (each)	\$175.00

SECURED ITEM STORAGE Storage is in a secured space. Removals or installations are charged using time & materials.

Bimini / Dodger tops (per piece)	\$100.00
Electronic gear (per item)	\$50.00
Isinglass (per piece)	\$50.00
Masts (remove & store, per ft of mast)	\$16.85
Moorings-remove and store (each)	\$310.00
Outboards from 2-25 HP (each)	\$100.00
Outboard tanks-must be empty (each)	\$45.00
Outdrives (each)	\$100.00
Outriggers (small, per pair)	\$140.00
Outriggers (large, per pair)	\$300.00
Propellers- cleaning, reconditioning, painting extra (each)	\$20.00
Sails- storage only, removal & folding by T&M (per bag)	\$80.00
Water skis, wakeboards, & other water toys, bikes (each)	\$50.00

SHRINK WRAP COVER INSTALLATIONS: (per ft LOA & LOA is rounded up to nearest ft) Prices include materials

A \$35.00 recycling fee will be assessed. For radar arches, T-tops, and sailboats with drafts <5' and mast down, add \$1.15/ft. For fly bridges, hard tops, or sailboats with drafts 5' & over and mast down, add \$2.30/ft. For sailboats with mast up, add \$4.25/ft. Estimates needed for boats in the water, for towers, and for boats with full towers. If the hull is painted or colored, the customer must specify whether the shrink wrap is to extend just beyond the rub rail or to the waterline. Removal of covers and tape residue is billed on a time and materials basis in the Spring.

≤18' = \$360.00 19' to 27' = \$20.00/ft 28' to 36' = \$22.50/ft ≥37' = \$23.70/ft +\$50.00 recycling fee

Blank forms for SLIPS, SERVICE, & STORAGE at www.SEAincorp.com

LABOR RATES (rates listed are per hour):

GENERAL SERVICE - \$85.00
CLEANING & DETAILING - \$65.00
CAPTAINS & CREW - Basic Crew- \$45.00, Advanced Crew-\$65.00, Captains-\$85.00
SPECIALTY SERVICES - \$105.00, Swaging, Rigging, Tuning, Sails, Splicing (3-Strand or Double Braid)
TECHNICIANS - \$135.00, Gas & Diesel Engines, Transmissions, Running Gear, Electrical, Plumbing
SUBCONTRACTORS - Fiberglass, Woodwork, Paint, Varnish, Welding – Priced by the job.

ENGINE WINTERIZATION LABOR: TIME & MATERIALS see notes a-g below

	<u>Winterization & Oil Change Labor</u>
INBOARD GAS: - 4 & 6 cylinder gas engines	\$395.00 minimum charge
- 8 cylinder gas engines	\$425.00 minimum charge
INBOARD DIESEL ENGINES:	\$270.00 minimum charge
GENERATORS:	\$135.00 minimum charge
OUTDRIVES/SAILDIVES:	\$300.00 minimum charge
OUTBOARDS:	
≤40 HP	\$135.00 minimum charge
45-150 HP, V4	\$199.00 minimum charge
V6, V8, EFI, HPDI, 4 Stroke	\$399.00 minimum charge

BOAT SYSTEM WINTERIZATION LABOR (Materials are additional. Time & Materials will apply on certain vessels.)

Air Conditioners - \$135.00-1 st Pump, \$65.00 additional	Holding Tanks / Maserators - \$70.00 each
Air Conditioning Units (Chilled Water) – T&M	Hot Water Heaters - \$65.00 each
Battery Remove & Store - \$50.00 each	Hull Fresh Water Inlet - \$35.00 each
Battery Charge on Board - \$105.00 total	Ice Makers - \$60.00 each
Battery left on board with no service – No charge	Marine Toilets- \$70.00 each
Bilge / Bilge Pumps - \$25.00 each	Refrigerator Pumps - \$25.00 each
Dishwashers - \$35.00 each	Shower Sumps - \$25.00 each
Faucets - \$25.00 each	Washing Machines - \$35.00 each
Fish boxes, bait wells - \$35.00 each	Wash Down Pumps - \$25.00 each

NOTES:

- ENGINE WINTERIZATION: The technician flushes salt water cooling systems & introduces non-toxic antifreeze, checks fresh water cooling system and adds antifreeze as required, fogs engine, changes oil and filters, adds stabilizer to fuel tanks, sprays with rust preventative and performs a general inspection. Parts, lubricants, antifreeze, oil, oil filters, etc. are extra. Changing the coolant in fresh water-cooled engines will carry extra charges for time and materials.
- OUTBOARD WINTERIZATION: The technician flushes salt water cooling systems & introduces non-toxic antifreeze (4-strokes only), changes the gear lube, fogs engine, changes oil and filters (4-strokes only), adds stabilizer to fuel tanks, sprays with rust preventative, changes the spark plugs and performs a general inspection. Materials are extra.
- OUTDRIVE WINTERIZATION: The technician removes and services the unit, checks pump, gear mesh, performs a general inspection and reports on unit condition, changes oil and zincs. Replacement of unit will be billed on a time and material basis with engine commissioning. Materials are extra.
- ENGINE AND OUTDRIVE WINTERIZATION: All rates apply to engines and outdrives in RUNNING ORDER. Cleaning, painting, tune-up, repair, replacement of worn parts, prop reconditioning, battery charges for startup, etc. are extra.
- SHRINK WRAPPING- The customer must specify if they have a painted or colored hull and if it is to be covered to the waterline or to just below the rub rail. The marina is not responsible for any damages associated with shrink wrap abrasion to hulls, collapsed stanchions or storm damages. Removal of shrink wrap, including tape residue, will be billed on a time and materials basis.
- SPRING ENGINE, OUTDRIVE AND SAILEDRIVE COMMISSIONING - priced on a time and materials basis.
- All boat yard services are subject to a 2% environmental compliance fee, with a minimum charge of \$7.00. Environmental recycling fees will be assessed for oil or diesel (\$2.00 / gal) and gas fuels (estimated at \$10.00 / gal or current rate).

TERMS:

- All rental fees are payable in advance. Slip charges start three (3) days post-launch unless prior arrangements have been made. Rates do not include taxes, fees, or assessments. All storage and services, except wet space rental, are subject to NY Sales tax. All charges must be paid prior to launch. The sales receipt is the bill. Payment is due upon delivery of service and late charges will be added for balances outstanding.
- Dry storage is accepted on the basis that the yard does all work below the waterline.
- Wet storage boats are accepted "out of commission" and "owner is caretaker".
- Boat yard rates are posted in the marina office and all services are sold on a CASH basis.